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## Karl Behrens

Age: 38  
BND Commercial

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### **What did you study and why?**

General business administration [with a] focus on marketing and accounting. ... My dad was a CPA and I was always around him. As a teenager I went around with him to different businesses and I got to see the business world a little bit. I enjoyed that so I went with the business route.

### **What does your job entail?**

The sale and lease of commercial properties in Northeast Indiana, whether it's industrial buildings, office, retail, investment properties. Then also I'm a partner in our company BND Commercial, involved in the day-to-day running of the business as well.

### **Do you have a personal motto or quote to live by?**

One thing I always say is you can't change what's already happened. You can react to what happens, but you can't change what happens. Move past that and let's look at how we can make a positive impact on the next step.

### **Do you have any hobbies?**

I'm a scratch golfer so I'm real active in the golf community. I exercise frequently. Our kids are real active with all types of sports. My wife is a very competitive marathon runner, and she's a running personal trainer. Our whole family is very active.

### **What did you want to be as a child?**

As a child I always wanted to be a professional athlete. But as you get older, then, OK, I want to get into the business world. I got into real estate in college looking for the right internship, looking for something that fit my personality, but also I was looking for something in marketing and just happened to get something in commercial real estate.